

OFER GLICKSOHN

Economics Researcher

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EDUCATION

Economics PhD Student

Hebrew University of Jerusalem

- 2018 – Ongoing Jerusalem, Israel
- Researching the importance of information and expectations in our decision-making using mathematical models and empirical estimation.
- Applying state-of-the-art behavioral designs and analysis.
- Presented in several conferences and seminars, including the Israeli Economics Association (2023) and Matching Market Design: Strategy-Proofness and Beyond (Berlin, 2023).
- Publications and ongoing projects:
 - Dreyfuss, B., Glicksohn, O., Heffetz, O., & Romm, A., *Deferred acceptance with news utility*, *Forthcoming in Management Science*, 2024.
 - Glicksohn, O., *Self-Serving Beliefs*, *Unpublished*.
 - Glicksohn, O., Heffetz, O., Rabin, M., & Raymond, C., *Preferences over Temporal Configurations of Information*, *in progress*.
- Policy Reports:
 - A Model of Covid-19 Critical-Condition Patient
 - A Model of Covid-19 Ventilation-Patient Numbers

M.A. in Economics

Hebrew University of Jerusalem

- 2013 – 2016 Jerusalem, Israel
- Specialization in the study of Rationality
- Thesis: *Optimal contract with imperfect monitoring*

B.A. in Economics and Psychology

Hebrew University of Jerusalem

- 2011 – 2013 Jerusalem, Israel
- Magna cum laude. Dean's List (2011-2013)

EXPERIENCE

Research Manager

Prof. Ori Heffetz Research Group

- 2020-ongoing Jerusalem, Israel
- Leading a team of research assistants, coordinating coding, data analysis, and other research-related tasks across multiple ongoing projects.
- Guiding programming methodologies, statistical analysis, and research design to ensure the successful execution of the group's projects.
- Overseeing data management and assisting in developing research methodologies, ensuring quality and accuracy throughout the research process.

Behavioral Researcher

Israel Tax Authority

- 2023 Jerusalem, Israel
- Dataset analysis for policy effectiveness.
- Advising and initiating behavioral nudges for truthful tax declarations.

Teaching Assistant

Hebrew University of Jerusalem

- 2018 – 2024
- 2014 – 2016 Jerusalem, Israel
- Game Theory and Information Economics
- Price Theory 1 & 2, Macro Economics 1

Research Assistant

Prof. Ori Heffetz

- 2018 – 2020 Jerusalem, Israel
- Dataset construction, figures, and regression analysis for several projects in the field of Behavioral Economics.

Business Analyst

MNS Consulting

- 2017 – 2018 Tel-Aviv, Israel
- Economic analysis, evaluations of public organizations, and strategic consulting.

PHILOSOPHY

"Make sure you learn something new every day."

STRENGTHS

Team Leader
Flourish working with others, and motivate others to be the best they can be

Ability to see the big picture
and ask the right questions

Persistent & Hardworking
An eye for details and a pedantic mindset

SKILLS

Data Analysis Data Visualization
Coding Theoretical Modeling
Experimental Designs

LANGUAGES

Hebrew English

CODING

R Python Stata Matlab

MILITARY SERVICE

Aircraft Technician

IAF

- 2005 – 2008
- Technical support for attack aircraft and helicopters.
- Received certificates of appreciation and excellence.

HOBBIES

Computer and Board Games Strategy

- Candidate Master in Chess.
- Loves the strategical and psychological aspects of games.